

You're Invited to Join

Mission Statement

New England Tire & Service Association's purpose shall be to benefit the public by supporting independently owned tire dealerships and automotive service centers.

- We've been a vibrant Association for over 57 years starting in 1952.
- We have over 295 Regular members
- Our Annual Dues are:
Primary Membership: \$ 225
Additional Locations: \$ 35 each

I'd Like to:

_____ Receive more information.

_____ Receive a Membership Application

Name _____

Company _____

Address _____

City _____

State _____ **Zip** _____

Tel # _____

Board of Directors

| | |
|--------------------|------------------------------------------------------|
| Gene Bova | Motostar Tire & Auto Products Merrimack, NH |
| Spencer Carruthers | Kenwood Tire Co.Inc. W. Bridgewater, MA |
| Kevin Conley | Long Distance Tire Medway, MA |
| Tony DeSimone | Englewood Tire East Hartford, CT |
| Steve Dupoise | County Tire Center Inc Middlebury, VT |
| Tom Ferguson | Wells Fargo Special Risks, Inc Dover, NH |
| Dale Franklin | Partner Tire & Service, Inc Colchester, VT |
| Jay Giolito | Superior Tire Wholesale Arlington, MA |
| Tim Haley | Haley's Tire & Service Center Falmouth, ME |
| Ray Hamel | Hamel's Tire Center Cumberland, RI |
| Ed Hogan | Hogan Tire Centers, Inc Woburn, MA |
| Robert Katz | Nu-Tread Tire & Auto Service Ctrs East Boston, MA |
| Jack Kelley | Tom Lyons Tire Waltham, MA |
| Anthony Koles | Montvale Tire Co. Inc Melrose, MA |
| Larry Lesieur | Maynard & Lesieur, Inc Nashua, NH |
| Matt Lewis | Max Finkelstein, Inc South Windsor, CT |
| Steve McGrath | Tire Warehouse Keene, NH |
| Jim Melvin Jr | Tire Pros Johnston, RI |
| Stan Morin | New England Tire Attleboro, MA |
| Blaise Pascale | GCR Tire South Windsor, CT |
| Ron Pisciotta | Maple Tire Centers Stafford Springs, CT |
| Dean Rascoe | ASA Tire Systems Merrimack, NH |
| Mark Rochefort | Vermont Tire Montpelier, VT |

| | |
|---------------|-----------------------------------------------|
| Alan Saks | Dorchester Tire Service, Inc Boston, MA |
| Rene Therrien | Central Tire Co, Inc Sanford, ME |
| Sid Tinson | Sullivan Tire & Auto Service Norwell, MA |
| Rich Tuttle | University Wholesalers, Inc Colchester, VT |
| Shawn Young | Reliable Tire Company East Hartford, CT |

Member Benefits



New England Tire & Service Association
PO Box 1012 ~ Yarmouth, ME 04096
Tel: 207-846-0986 ~ Fax: 207-846-0987
Email : netsapros@aol.com
Website: www.netsa.org

Auto Repair Information

ALLDATA :

Save enough as a NETSA member on ALLDATA fees, to pay for your NETSA Dues.

Regular ALLDATA Fees \$ 185 month
NETSA ALLDATA Fees \$ 165 month
Monthly Savings \$ 20 (\$240/Yr)



Check Protection

TeleCheck:

Stop worrying about bad checks for good.

- No Installation Fee
- Training is Free
- Fee is .79% and \$.10 transaction fee

Collection Service

NCO Financial Systems:

Recover your delinquent receivables.

- 28% - Companies still in business & date of last invoice within 12 months.

Commercial Insurance

Wells Fargo Special Risks, Inc:

They've got you covered for your business Insurance needs.

- Property, Casualty, Vehicles & Workers Compensation

Communications

All Business Communications:

- Free review of phone & data services
- PC Support & Disaster Recovery
- Minimum 20% discount on equipment

Computer Software

ASA Tire Systems:

- Complete Software for the Automotive & Tire Business at a 10% Discount

Credit Card Service

First Data Merchant Services:

- They're the largest Merchant Card Processor In the U.S. with Meet or Beat pricing for NETSA Members.
- Our NETSA member average savings per store by using First Data vs their previous processor, has been over \$ 1500 per year.

Customer Service

Customers First:

- Customer Feedback Instantly thru Web based Information that is customized by you to fit you
- Pro Active system to quickly take appropriate action to resolve customer concerns.
- NETSA Member Price - \$225/year vs Reg \$240

Fuel Discount

Sunoco Inc :

- Sunoco Sun Trak Card gives our members a minimum 2.25% off all Sunoco gas & diesel purchases (Up to a 3% discount)
- Only fee is \$10 per month

Health Insurance

N.E.A.D. Insurance Trust:

They're a Non Profit Organization established In 1950 for the Automobile Industry.

- Anthem Blue Cross/Blue Shield and Fallon Community Health are the companies offered to NETSA members in MA & CT .
- As few as Two Employees to be eligible
- Delta Dental is also offered in MA & CT.



Legislative Monitoring

NETSA and its members are constantly monitoring the State Legislative activities concerning the Tire & Automotive Industry in all six New England States. We have actively participated in representing our members views on many such Legislative issues

Payroll Service

Heartland Payroll Company:

- Complete Payroll Service

Publications

Road Runner

Our Newsletter is published four times a year with Information & fun articles. Free to members.

Scholarships

As a member business, your employees & their dependents qualify for Academic Scholarships.

- This year NETSA and our sponsors, will provide eight \$ 2000 scholarships to member employees, their spouses, and their dependents.

Trade Show & Annual Meeting

- 40-plus Exhibitors with nearly 100 booths.
- Free Training Seminars
- Annual Luncheon Meeting with Keynote Address by an Industry Expert.
- See old friends and meet new ones at our: Free Wine & Cheese Reception
- Prizes & Fun for the entire family.

Training

- During our Annual Trade Show, NETSA Offers valuable seminars for owners and managers. These are free for our members.
- We also participate in TIA's Certified ATS Program for Tire Technicians, the TPMS Program, and the CTS Truck Tire Program.

Uniforms

Aramark Uniform Services:

- Quality products & service to all States
- Great Prices. *Example:* 11 shirts & Pants
NETSA Member Price \$4.45 per person

Waste Disposal Management

Innovative Cost Solutions:

- Specialized Consulting to reduce your Waste Disposal & Recycling Costs
- Typical Savings of 20% to 45%
- No up front costs - fees only if they save you \$

Web Site

Driveusa



Our website is www.netsa.org

Driveusa will build, host, & update your site for:

| | <u>NETSA Member</u> | <u>Non Member</u> |
|------------|---------------------|-------------------|
| First Year | \$ 397 | \$ 679 |
| Next Year | \$ 348 | \$ 479 |

Workers Comp Insurance

Wells Fargo Special Risks, Inc

Standard programs available in all six states.