

You're Invited to Join

Mission Statement

New England Tire & Service Association's purpose shall be to benefit the public by supporting independently owned tire dealerships and automotive service centers.

- We've been a vibrant Association for over 55 years starting in 1952.
- We have over 290 members of Independently owned businesses.
- Our Annual Dues are:
Primary Membership: \$ 225
Additional Locations: \$ 35 each

I'd Like to:

_____ Receive more information.

_____ Receive a Membership Application

Name _____

Company _____

Address _____

City _____

State _____ **Zip** _____

Tel # _____

Board of Directors

Gene Bova	Motostar Tire & Auto Products Manchester, NH
Spencer Carruthers	Kenwood Tire Co.Inc. W. Bridgewater, MA
Kevin Conley	Long Distance Tire Medway, MA
Dave Duchesne	ASA Tire Systems Nashua, NH
Steve Dupoise	County Tire Center Inc Middlebury, VT
Tom Ferguson	The Richardson Group Dover, NH
Dale Franklin	Partner Tire & Service, Inc Colchester, VT
Jay Giolito	Superior Tire Wholesale Arlington, MA
Tim Haley	Haley's Tire & Service Center Falmouth, ME
Ray Hamel	Hamel's Tire Center Cumberland, RI
Ed Hogan	Hogan Tire Centers, Inc Woburn, MA
Robert Katz	Nu-Tread Tire & Auto Service Ctrs East Boston, MA
Jack Kelley	Lyons Enterprises, Inc Waltham, MA
Anthony Koles	Montvale Tire Co. Inc Melrose, MA
Larry Lesieur	Maynard & Lesieur, Inc Nashua, NH
Matt Lewis	Max Finkelstein, Inc Windsor, CT
Steve McGrath	Tire Warehouse Central, Inc Keene, NH
Jim Melvin Jr	Tire Pros Johnston, RI
Stan Morin	New England Tire Attleboro, MA
Blaise Pascale	City Tire Company, Inc Springfield, MA
Ron Pisciotta	Maple Tire Centers Stafford Springs, CT
Mark Rochefort	Vermont Tire Montpelier, VT
Alan Saks	Dorchester Tire Service, Inc Boston, MA
Rene Therrien	Central Tire Co, Inc Sanford, ME
Sid Tinson	Sullivan Tire & Auto Service Norwell, MA
Rich Tuttle	University Wholesalers, Inc Colchester, VT
Shawn Young	Reliable Tire Company East Hartford, CT

Member Benefits



New England Tire & Service Association
39 Winding Way ~ Yarmouth, ME 04096
Tel: 207-846-0986 ~ Fax: 207-846-0987
Email : netsapros@aol.com
Website: www.netsa.org

Auto Repair Information

ALLDATA :

Save enough as a NETSA member on ALLDATA fees, to pay for your NETSA Dues.

- Regular ALLDATA Fees \$ 185 month
- NETSA ALLDATA Fees \$ 165 month
- Monthly Savings \$ 20 (\$240/Yr)



Check Protection

TeleCheck:

Stop worrying about bad checks for good.

- No Installation Fee
- Training is Free
- Fee is .79% and \$.10 transaction fee

Collection Service

NCO Financial Systems:

Recover your delinquent receivables.

- 28% - Companies still in business & date of last invoice within 12 months.

Commercial Insurance

Wells Fargo/Richardson Insurance:

They've got you covered for your business Insurance needs.

- Property, Casualty, Vehicles & Workers Compensation

Communications

All Business Communications

- Free review of phone & data services
- PC Support & Disaster Recovery
- Minimum 20% discount on equipment

Computer Software

ASA Tire Systems

- Complete Software for the Automotive & Tire Business at a 10% Discount

Credit Card Service

First Data Merchant Services

They're the largest Merchant Card Processor in the U.S. with Meet or Beat pricing for NETSA Members.

Our NETSA member average savings per store by using First Data vs their previous processor, has been over \$ 1500 per year.

Customer Service

Customers First:

- Customer Feedback Instantly thru Web based Information that is customized by you to fit you
- Pro Active system to quickly take appropriate action to resolve customer concerns.
- NETSA Member Price - \$225/year vs Reg \$240

Vehicle Safety Solutions

Cost NETSA Members only \$2.00 each for the Tire Maintenance Program placed on the customers rear view mirror. Customer then registers online to get 120 days:

- Free Roadside Assistance and Auto Club
- Customer Reminder Service with free monthly internet newsletter from you

Fuel Discount

Aranco Oil Company

- Sunoco Sun Trak Card gives our members a minimum 2.25% off all Sunoco gas & diesel purchases (Up to a 3% discount)

Health Insurance

N.E.A.D. Insurance Trust

They're a Non Profit Organization established In 1950 for the Automobile Industry.

- Anthem Blue Cross/Blue Shield is the company offered to NETSA members in MA & CT .
- As few as Two Employees to be eligible
- Delta Dental is also offered in MA & CT.



Legislative Monitoring

NETSA and its members are constantly monitoring the State Legislative activities concerning the Tire & Automotive Industry in all six New England States. We have actively participated in representing our members views on many such Legislative issues

Payroll Service

Heartland Payroll Company

- Complete Payroll Service

Publications

Road Runner

Our Newsletter is published four times a year With information & fun articles. Free to members.

Scholarships

As a member business, your employees & their dependents qualify for Academic Scholarships.

- This year NETSA and our sponsors, will provide seven \$ 2000 scholarships to member employees, their spouses, and their dependents.

Trade Show & Annual Meeting

- 40-plus Exhibitors with nearly 100 booths.
- Free Training Seminars
- Annual Luncheon Meeting with Keynote Address by an Industry Expert.
- See old friends and meet new ones at our: Free Wine & Cheese Reception
- Prizes & Fun for the entire family.

Training

- During our Annual Trade Show, NETSA Offers valuable seminars for owners and managers. These are free for our members.
- We also participate in TIA's Certified ATS Program for Tire Technicians, the TPMS Program, and the CTS Truck Tire Program.

Uniforms

Aramark Uniform Services

- Quality products & service to all States
- Great Prices. *Example:* 11 shirts & Pants NETSA Member Price \$4.45 per person

Web Site

Media Advantage

Our association website is www.netsa.org. They can build a custom website for you, too.

	<u>NETSA Member</u>	<u>Non Member</u>
Design & set-up	\$ 50 Once	\$ 149 Once
Hosting & Updates	\$ 29/mo	\$ 39/mo



Workers Comp Insurance

(Wholesale/Retail Suppliers Comp Corp)

WRSCC Is a workers comp self-insurance group for those who qualify & are located in Massachusetts. Mod rate must be 1.0 or less. Must have CPA prepared financials. Annual savings have been around 30% since 1992.

(The Richardson Group)

Standard programs available in all six states.